



NOT-FOR-PROFIT & CHARITY COMMUNITY CONSULTANTS INDIGENOUS CORPORATION  
**HELPING YOU – HELP THOSE IN NEED!**

Website: [www.charityconsultants.org.au](http://www.charityconsultants.org.au) | Email: [info@charityconsultants.org.au](mailto:info@charityconsultants.org.au)



## Annual Report for Financial Year 2020 - 2021



 [@nfp-charity-consultants](https://www.linkedin.com/company/nfp-charity-consultants)  [@nfp\\_charity\\_consultants](https://www.instagram.com/nfp_charity_consultants)  [@NFPconsultants.org.au](https://www.facebook.com/NFPconsultants.org.au)



Not-for-Profit and Charity Community Consultants (NFPPCC) acknowledges the traditional owners and custodians of all the lands on which we work. We pay our deep respects to the elders - past, present, and future generations.

Not-for-Profit and Charity Community Consultants (NFPPCC) is committed to providing a safe environment for all people, regardless of their age, culture, ability, gender, language, racial origin, religious beliefs, and/or sexual identity.

Not-for-Profit & Charity Community Consultants (NFPPCC) is an Indigenous Social Enterprise Charity, which is established to help Charities, Social Enterprises and Not-for-Profits with the motto of "HELPING YOU – HELP THOSE IN NEED".



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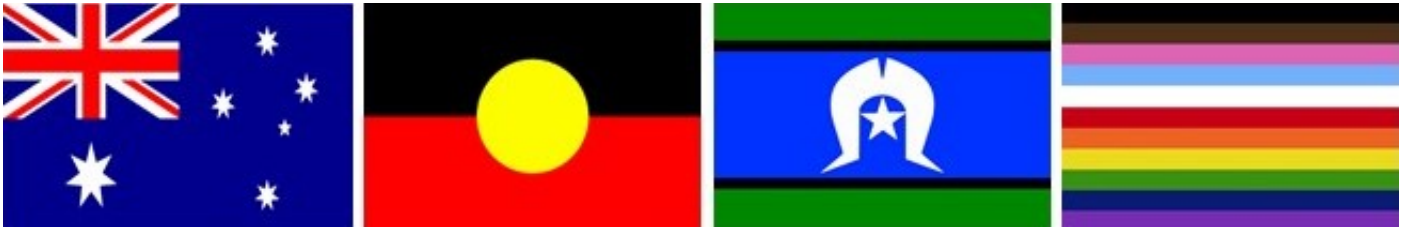
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## Acknowledgement of Traditional Owners



Not-for-Profit and Charity Community Consultants acknowledges the Traditional Owners on the land we live, work, and travel. In acknowledging the Traditional Owners, we also acknowledge who we are and why we are here, for the various reasons that bring us together as a community—Peoples who are tethered together with shared histories, being members of the Indigenous, and LGBTIQ+ community, or as their allies.

We live in a time where we can openly say who we are and be acknowledged for that, and while there is a journey ahead and many other rights battles yet to face, we are backed by a history of those who have come before us and paved the way to have spaces where we can openly come together as a community.

This sense of belonging to a community, is a concept that is intrinsic to Aboriginal and Torres Strait Islander siblings, who are together bound by a shared history, by traditional laws, and ancient customs, making their identifies unique.

A community of Peoples who have a history of struggling to have their rights recognised, and who also have an ongoing struggle for the recognition of rights and to have their voices meaningfully heard.

We are both communities of Peoples who walk in two-worlds, and while there may be differences there are many commonalities that we can gain learnings and insights from.

We acknowledge the Traditional Owners, the custodians of these lands and waters, and pay our respects to the oldest continuing culture in the world.

We pay our respects to their Elders, passed, present, and emerging. We acknowledge that these lands and waters have always been a place of learning, sharing, and dreaming.

Not-for-Profit and Charity Community Consultants is committed to providing a safe environment for all people, regardless of their age, culture, ability, gender, language, racial origin, religious beliefs, and/or, sexual identity.



## Our Corporation

[Not-for-Profit and Charity Community Consultants \(NFPCCC\)](#) is a Diversity and Inclusion Consulting Social Enterprise, which is an Indigenous Charity, formed in in January 2019 as a Social Enterprise under the umbrella of our founding charity [Diverse Communities and Social Services \(DCSS Australia\)](#) which became independent consulting services to charities and organisations in June 2020.

Not-for-Profit and Charity Community Consultants (NFPCCC) is a registered and regulated as a National Charity with Tax-Deductible Gift Recipient (DGR) and Public Benevolent Institution (PBI) status with the Australian Charities and Not-for-Profit Commission (ACNC), as well as a registered Indigenous Corporation with the Office of the Registrar of Indigenous Corporations (ORIC).

We are proud members of Supply Nation (SN), New South Wales Indigenous Commerce of Commerce (NSWICC) and First Australians Chambers of Commerce and Industry (FACCI).

We also appreciate and could not do our work, without the generous support of the following partners and sponsors: [DCSS Australia](#), [Google for Non-Profits](#), [Commonwealth Bank for Non-for-Profit's](#), [CrimCheck \(National Police Checks\)](#), and [Seek for Volunteers](#).



LEADERSHIP



TEAMWORK



INTEGRITY



ETHICS



INNOVATION

# CORE VALUES



TRUST



RESPONSIBILITY



SERVICE



RELIABILITY



GOALS



## Message from our Founder and CEO – Tom Conley

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[Tom Conley \(MAICD, AMICDA\)](#)

Founder, Chair and CEO

Greetings,

I am pleased to present our first Annual Report for Not-for-Profit and Charity Community Consultants since our inception. Throughout 2019-2020, I spent months drafting our Constitution, objectives, website, consulting services, recruiting our valuable team, partners, stakeholders, and our regulation bodies to enable us to do our great work.

Something I personally love is that the work we do with other organisations, which not only impacts the community we work with, it also positively effects the communities of the other organisations we have as stakeholders. This is a rolls-on domino effect, which is such an amazing opportunity.

I have been so thankful and grateful to work with all our clients, stakeholders, partners, and the community in meeting their missions, aims, and goals, throughout 2019-2020. We had the pleasure to work with, and would like to thank our first clients throughout 2020: [Lions Clubs](#) and [LEO Clubs](#), [Caremore Foundation](#), [Kurri Kurri Not-for-Profit Indigenous Construction Services](#), and [DCSS Australia](#). We have played a significant impact these organisations and helped them launch into a more productive and significant community delivery organisations. To find out more information, on the services we delivered to these organisations, please visit [www.charityconsultants.org/projects](http://www.charityconsultants.org/projects).

Our biggest hurdle is retention within our team due to the effects of COVID-19 bringing significant challenges to the various personnel we engage, however it does not stop us from delivering our mission and goals, as well as various entrepreneurs and companies wishing to start a Not-for-Profit, Social Enterprise, or Charity to be able to serve their communities, or solve a community issue.

I am pleased to advise, after much hard work and advocacy with the Australian Charities and Not-for-Profit Commission (ACNC) and the Australian Taxation Office (ATO), we have been approved as an [Tax-Deductible Gift Recipient \(DGR\)](#) and [Public Benevolent Institution \(PBI\)](#) status with the ACNC, which means any funds raised from the community is now Tax-Deductible, and the services we provide at a fee-for-service is also Tax-Deductible, however this means our services are dedicated to organisations that are setting up or already established to provide Public Benevolent Support.

Throughout 2021 and 2022 we are continuing to grow and advance with more organisations to assist and support. We endeavour to provide better services with a more seasoned approach, our partners are growing which enables them to able to make a bigger impact on the community, and our portfolio continues to evolve and expand.

If you or anyone you know who is looking at starting up a Not-for-Profit, or Charity, or Social Enterprise, please refer them on to us, as we can assist them in getting heavily discounted or even free/one-off registration fee services, for more information, please visit [www.charityconsultants.org.au/services](http://www.charityconsultants.org.au/services).

I look forward to another successful financial year throughout 2021/2022.

Yours Faithfully,

[Tom Conley \(MAICD, AMICDA\)](#) | Founder, Chair and CEO

**Not-for-Profit and Charity Community Consultants Indigenous Corporation (NFPPCCIC)**

[CEO@charityconsultants.org.au](mailto:CEO@charityconsultants.org.au) | [www.charityconsultants.org.au](http://www.charityconsultants.org.au)



## Our Objectives

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Not-for-Profit and Charity Community Consultants (NFPPCC) is a National Social Enterprise Indigenous Charity Organisation, that aims to support and collaborate with minded and focused organisation. Our motto is 'HELPING YOU – HELP THOSE IN NEED!' which benefits the community from the domino roll-on impact effect when delivering our services to community organisations.

As a corporation of professionals, we seek to help the community and organisations directly and indirectly through some of the following services:

### Governance and Not-for-Profit Coaching/Development

- Assist with selecting the appropriate constitutional structure and developing their constitution alongside their organisation's needs, requirements, and legal requirements;
- Create personalised and industry approved 50+ specified policies and procedures customised to their unique organisational needs;
- Guidance around governance, at both management and Board level;
- Assist and support with both Incorporation and ACNC Registration;
- Assist and support with applying for appropriate ATO registrations and eligibility to concessions with government agencies; and
- Assist and support with ensuring the organisations has the appropriate Insurances, Fundraising licenses, and other Permits.

### Business Development and Services

- Gaining access to various pro-bono support services, e.g., email and ICT services, Social Media, Team building, and co-working spaces (virtual);
- Auspicing arrangements for grants and donations;
- Networking to appropriate stakeholders;
- Human Resources process establishment and training;
- National Police Check Services; and
- Create personalised, and industry-approved various forms to make their systems and operations more enhanced, as well as provide appropriate information, which is to help safeguard the organisation's.

As well as many more services as required by the organisation and the capacity of our team, for more information please visit [www.charityconsultants.org.au/services](http://www.charityconsultants.org.au/services).



## Meet our Board of Directors

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[Tom Conley \(MAICD, AMICDA\)](#)

Founder, Chair and CEO

Tom is a proud Indigenous person, who comes from a humble beginning and lifestyle. Tom has a passion and conviction for Community Justice and Social Services; Community Development; Welfare Support Services; who embraces Teamwork; Leadership; Diversity; Inclusion, and Equality!

Tom has been passionate about community services since 2009 as a youth, Tom has since started five Not-for-Profit and Charitable organisations, which continue to grow and develop under his leadership to serve the greater community, which creates leaders and new opportunities.

Tom is a seasoned Not-for-Profit Charity sector Executive who has a passion and drive to empower, inspire, educate, grow, develop, assist, and lead a way for people to reach their full potential and serve their communities.

Tom's values are **Honesty – Honour – Courage – Integrity – Loyalty – Trust – Belief – Equality!**

Tom is the Founder and Executive at Diverse Communities and Social Services (DCSS Australia) since 2014, LEO Club of Boroondara (Lions Club) since 2019, Not-for-Profit and Charity Community Consultants (NFPCCC) since 2019, Kurri Kurri Not-for-Profit Indigenous Construction Services since 2021, Tom is also an active member and governance support at Celebrating Abilities since 2017, Lions Clubs International since 2017, Pride in Law since 2021, and is a part of many more organisations.

To learn more about Tom, please visit his [LinkedIn profile](#) or [Email](#).

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[Edward \(Ted\) Cushing \(BSc. MSc.\)](#)

Board Secretary and Community Consultant

Edward is a professional who joined us with a wealth of commercial, operational, and leadership expertise. He has over 20 years' successfully leading and inspiring businesses and teams in some of the largest healthcare companies in the world. Ted's passion comes through in everything he does.

Edward's natural ability to see complex challenges and simplify them to create on-target strategies is a boom to our organisation. His tendencies towards continuous improvement and process excellence have supported our growth and operational processes coming to life. We welcome Edward's strong history of financial responsibilities as a profit and loss owner to bolster our inherent capabilities.

Edward's purpose to inspire people to achieve more than they believed possible, helping people in need through mentoring and coaching, building resilient communities and having a positive impact on the environment aligns well with our organisation. This positive and aspirational attitude is infectious to those around him.

To learn more about Ted, please visit his [LinkedIn Profile](#) or [Email](#)



## Year in Review: Activities

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### Community Engagement – Service Delivery

We had the pleasure to work with and wish to thank our first clients throughout 2020. We are proud to have played a significant impact in these organisations and helped them launch into a more productive and significant community delivery organisations. To find out more information on the services we delivered to these organisations please visit [www.charityconsultants.org.au/projects](http://www.charityconsultants.org.au/projects), we will continue to update our website with the new and developing projects we are working with.

- ✚ [Lions Clubs International \(Australia\);](#)
- ✚ [LEO Clubs International \(Boroondara\);](#)
- ✚ [Caremore Foundation;](#)
- ✚ [Kurri Kurri Not-for-Profit Indigenous Construction Services \(KKICS\);](#)
- ✚ [Diverse Communities & Social Services \(DCSS Australia\).](#)

### Digital Engagement

Not-for-Profit and Charity Community Consultants (NFPCCC) continues to grow its digital and social media presence across Australia. Our digital presence enables our team and the broader community to keep abreast of related matters, news, and our upcoming events.

- We have over 360+ followers across [Facebook](#)
- We have over 6,000+ followers across [Instagram](#) and [Twitter](#).
- We have over 210+ [LinkedIn](#) followers,
- We have over 950+ individuals on our mailing list.

Our website is an important source of information for our members and the broader public about our initiatives and events.

Our visitor engagement through these platforms continues to grow daily.

### Internship Placement Program

Not-for-Profit and Charity Community Consultants (NFPCCC) continues to grow its connection with the University/TAFE sector and Professional Year Development Program, including through an internship program, which enables these graduates to gain sector experience as well as helping communities within their selected fields of study.





## Statement of Financial Position

### GENERAL PURPOSE FINANCE STATEMENT FOR FINANCIAL YEAR 2020 – 2021

Date prepared 30 July 2021

#### Income and Expenses

#### Income Statement summary

#### Revenue/receipts

Donations and bequests:	\$3,150.00
Revenue from providing goods or services:	\$10,807
Revenue from government including grants:	\$5,000.00
Revenue from investments:	\$0.00
Other revenue/Invoices/JobKeeper/GST Returns:	\$48,132.39
Total revenue/Invoices:	\$67,089.39

Total income/receipts:	\$67,089.39
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#### Expenses/Payments for the Year Ended 30 June 2021

Employee expenses/payments:	\$45,127.13
Grants and donations made for use in Australia (External Orgs):	\$1,660.51
Grants and donations made for use outside Australia:	\$0.00
Other expenses/payments:	\$4,219.35
Total expenses/payments:	\$51,006.99
Net surplus:	\$16,082.40

#### Balance Sheet Extract as at 30 June 2021

Total assets (cash in bank):	\$16,082.40
Debts to be received:	\$242.68
Total liabilities (Debt):	\$0.00
Net assets:	\$16,082.40

The directors of Not-for-Profit and Charity Community Consultants Indigenous Corporation, a registered charity, consider it is a non-reporting entity as defined by AASB 1053 and the special purpose financial statements of Not-for-Profit and Charity Community Consultants, have been prepared under section 60-30 of the *Australian Charities and Not-for-Profits Commission Regulation 2013* (ACNC Regulation).

We note that for the Financial Year 2020-2021 reporting period the Commissioner has allowed registered entities meeting certain conditions to not prepare comparative financial information. Therefore, in preparing these financial statements, Not-for-Profit and Charity Community Consultants has not provided comparative financial information as required by AASB 101 Presentation of Financial Statements.

Accordingly, this is general purpose financial statements, which comply with the *Australian Charities and Not-for-Profits Commission Act 2012* and the ACNC Regulation.

Yours sincerely,

**Tom Conley (Board Chair/CEO) and Ted Cushing (Board Secretary)**

**Not-for-Profit and Charity Community Consultants Indigenous Corporation**












## Partners and Sponsors: 2020/21

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We are extremely thankful to our wonderful partners and sponsors that continue to support Not-for-Profit and Charity Community Consultants (NFPCCC).

Our current Partners and Sponsors include:

-  [Office of the Registrar of Indigenous Corporations \(ORIC\)](#)
-  [Australian Charities and Not-for-Profit Commission \(ACNC\)](#)
-  [Supply Nation](#)
-  [NSW Indigenous Chamber of Commerce \(NSWICC\)](#)
-  [First Australians Chamber of Commerce and Industry \(FACCI\)](#)
-  [Google Non-Profits](#)
-  [Diverse Communities and Social Services \(DCSS Australia\)](#)
-  [Commonwealth Bank Not-for-Profits](#)
-  [PayPal](#)
-  [WIX Websites](#)
-  [Seek for Volunteers](#)
-  [CrimCheck](#)
-  [Shout for Good ANZ – Donations Platform](#)
-  [Give Now – Donations Platform](#)
-  [Social Vitalities Solutions \(SVS\)](#)
-  [Progressive Care Solutions \(PCS\)](#)
-  [HubSpot CRM](#)

For more information about our partners and sponsors, please visit <https://www.charityconsultants.org.au/clients-partners>

## Our Future

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### 2021-2022

Not-for-Profit and Charity Community Consultants will continue helping Not-for-Profits, Charities and Social Enterprises, particularly focusing on organisations that fall within the [Public Benevolent Institution \(PBI\)](#) charity subtype, with our mission to help organisations, help those communities in need.

We will continue to adopt new partnerships and accreditations to enable to us to continue making a greater impact to organisations and communities.

### Strategic Direction

We are excited to announce our founding charity [Diverse Communities and Social Services \(DCSS Australia\)](#) which is a National Not-for-Profit Community Justice and Social Services Charity will be merging with us under our governance framework, which will be bringing to life our direct service impact with disadvantaged communities. Please note they will remain independent with their operating model, however, will be strongly supported and partnering together to make both missions more assessable and streamlined, we encourage everyone to read more about them by visiting [www.dcssaustralia.org](http://www.dcssaustralia.org).



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Annual Report 2020 - 2021



## Contact Details and Social Media

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Email: [Info@charityconsultants.org.au](mailto:Info@charityconsultants.org.au)

Website: <http://charityconsultants.org.au/>

CEO Mobile: [+61 490 919 866](tel:+61490919866) (Tom Conley)

Donate via Shout for Good - ANZ: <https://shoutforgood.com/charities/NFP-Charity-Community-Consultants>

Donate via Give Now: <https://www.givenow.com.au/charityconsultants>

Donate via PayPal: <https://www.paypal.com/paypalme/NFPconsultants>

LinkedIn: <https://www.linkedin.com/company/nfp-charity-consultants/>

Instagram: [https://www.instagram.com/nfp\\_charity\\_consultants/](https://www.instagram.com/nfp_charity_consultants/)

Facebook: <https://www.facebook.com/NFPconsultants.org.au/>

Twitter: <https://twitter.com/CharityNfp>

Google: [https://g.page/NFP\\_Charity\\_Consultants](https://g.page/NFP_Charity_Consultants)



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